



IBA – Worldwide leader in Proton Therapy

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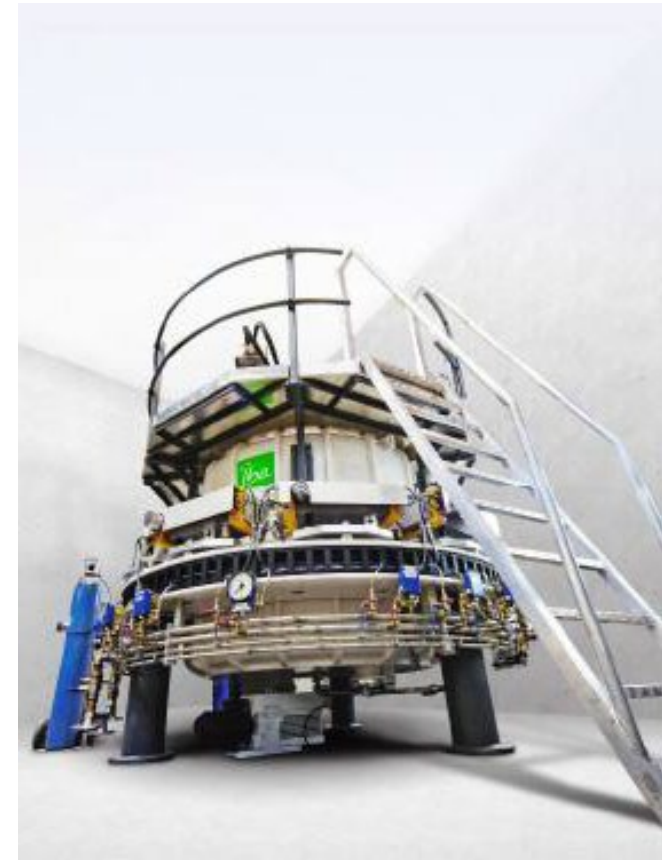


Life.
Science.

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IBA's businesses



IBA at a glance



1.618
employees

62
PT centers
sold

59
proton therapy
service contracts

60
nationalities

41%
proton therapy
market share

A word about Product Delivery Group



- 19 engineers over 8 countries
- Managing hardware offers
- Hardware setup and configuration
- Maintenance of PT sites
- 24/7 Support to our customers
- IT obsolescence remediation

Relationship with Aruba



- Providing network material for more than 15 years
- Networking equipment
- Link between HPE equipment
 - Proliant servers
 - Nimble storage



Why Aruba?

- High reliability
- High quality support
- High level of fonctionnalités



aruba



Usecase

HPv3 remote and IAP networking



Certified

Corporation

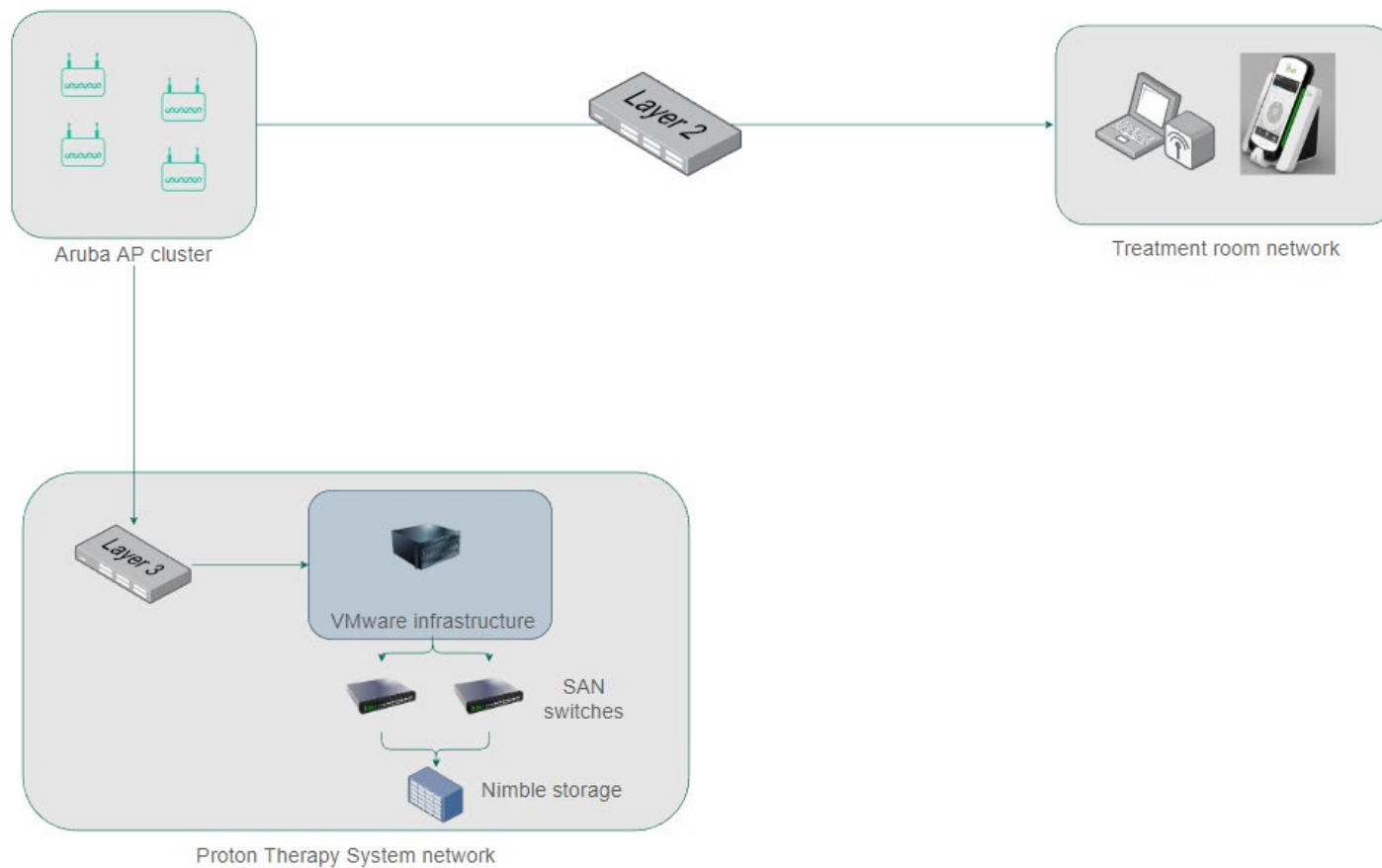
PROTON
THERAPY

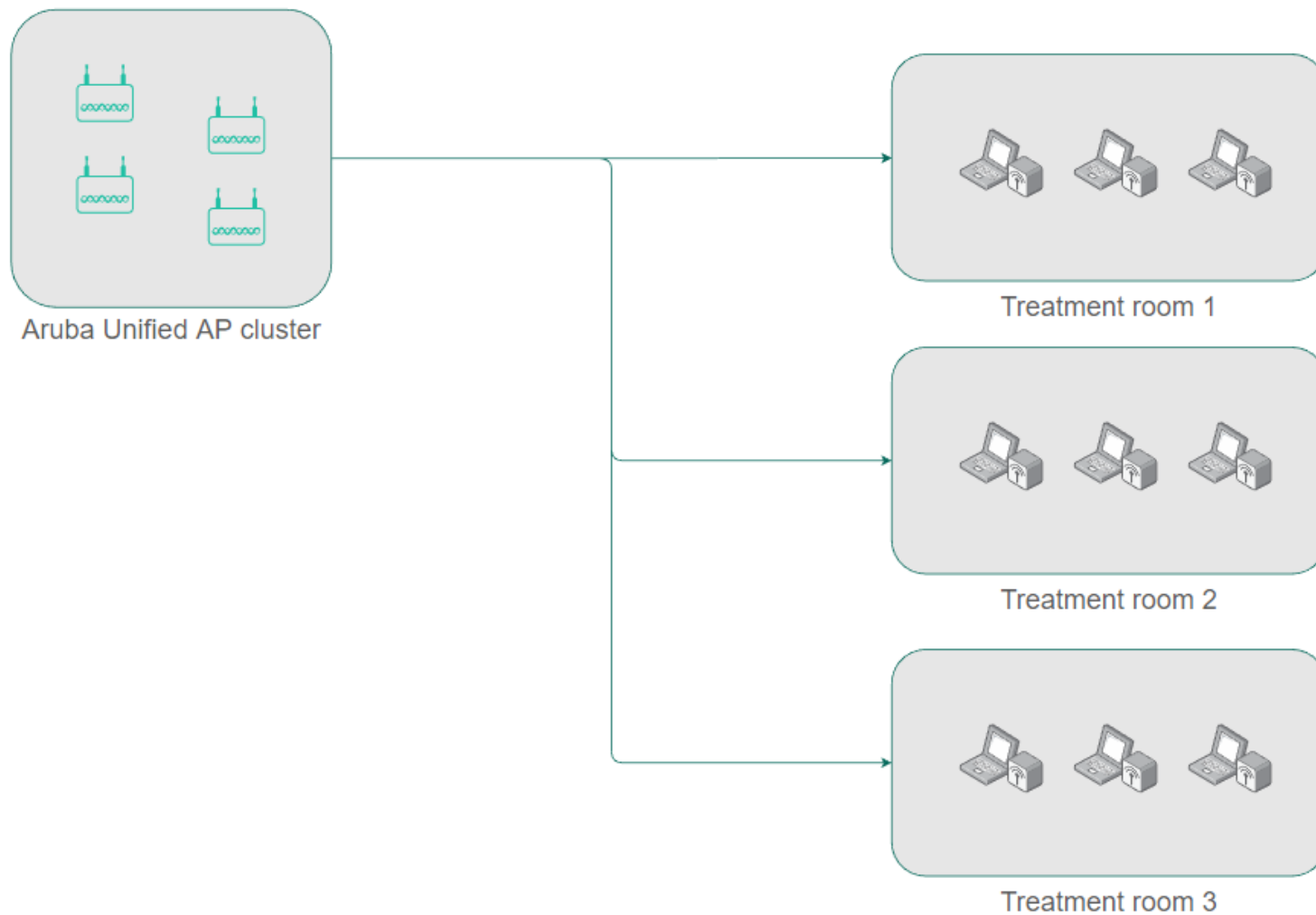


HPv3



Network overview



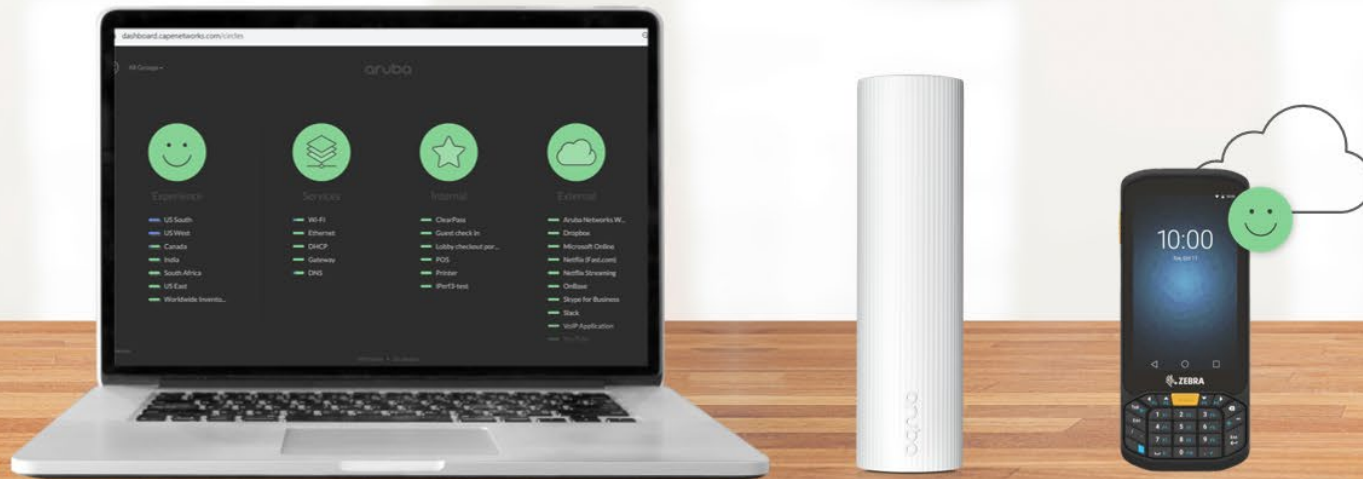


IBA & Aruba UXI



IBA HQ uses Aruba OS CX switches (Core 8325 / 6300M / Access 6200/ AP505.

POC UXI: easy integration & multi vendor



UXI a real business advantage

Visibility



Simple & easy

Complete overview of available applications on the network (DHCP-DNS)

Cloud & SAAS applications

Helpdesk Support



Access real time data for support

Enabling proactivity

Detecting immediate network & connectivity issues

Increase quality on support

Decrease number of tickets

Users



Realtime access data to the intranet

High availability of critical apps for employees
Increase of IBA's network quality & access

Increase of employees' satisfaction

NEXT STEPS & THANK YOU

Deployment in their 6 international HQ

Potential other 52 other sites interconnected



Performance is OK

There's an issue